

KEAT ASSOCIATES

RESOURCE MOBILIZATION
TRAINING.

Biblical Foundation for RM

- **Nehemiah 2:1-9 – Be Courageous to ask**
- The young cupbearer went face-to-face with King Artaxerxes, the world's most powerful man, to *ask* him to support his ministry project. Nehemiah carefully planned and prayed; and when the moment of truth came, he risked everything! Not only was he sensitive to God's leading and the King's questions, but he had the courage to make his request

Its an Opportunity

- **Luke 8:1-3**
- The King of Kings and Lord of Lords came to earth and could have easily snapped His fingers to produce untold riches, but instead *chose* to depend totally on God and others to cover His personal and ministry expenses.

Store In Heaven

- **Philippians 4:10-19**
- T Even though the apostle Paul was homeless and penniless most of the time, he possessed a supernatural peace and contentment very few have. Yes, he was thankful to the believers for their financial support, but he did not ask them to give because he had needs. This is how he put it: “Not that I seek the gift itself, but I seek for the profit which increases to your account” (v. 17). In other words, Paul didn’t *need* anything. His motive in asking was strictly for the Philippians’ benefit! Whether the believers understood or not, Paul was doing them a huge favor by helping them move some of their earthly treasure to their heavenly bank account. He finishes off by pointing upward and saying “and if I ever did have needs, I would simply go to my Father’s bank—full of glorious riches—to refill my supplies” (v. 19—Shadrach translation).

- **1 Corinthians 9:14**

- Portions of this letter are comprised of Paul defending himself against false accusations from the carnal Corinthian church. Some of them claimed the apostle was preaching the gospel in order to get rich, and so he spends most of this chapter laying out the biblical foundation of why he (and other Christian workers) *deserves* to be supported. .

Why the TEAM needs funds.

- A KSCF TEAM.- Needs
 - 1) Funds to carry out good communication.
 - -on a regular basis, at least monthly, team members need to get an update ministry activities and Prayer need requests
 - Money is needed to send those request.

Why does the TEAM need funds.

- 2) Funds to ensure all mission invitations
- When schools send invites to the team, the leadership must make sure they are attended. Those who attend should be facilitated, incase they are not able to finance themselves.
- The kitty must have funds for that.

Why does the TEAM need funds.

- 4. Welfare.
- As a team, members may lose a member of the nuclear family and need support. A team member will truly feel they belong, if an amount of money was sent to them – at their hour of need. It's not the amount but the gesture.

How to Mobilize

- 1. Members support Projects.

Clarity by members on what they plan to do.

- Leadership, needs to share what they plan to do each year – using historical data and projection.- we will host 5 LTDS, Expect to visit at least 150 schools, have 2 prayer retreats etc. For year 2021 we will need, sh. 150000. – Share the need and ask members to pray and to commit to support.

How to Mobilize.

- 2. Members continued support is sustained by good accountability.
- - each month let the treasure –share what has been given and what has been spent.
- At the end of the year, ensure there is an annual members meeting – where the sh.150000 raised will be accounted to the last shilling. Good character by the leadership ATTRACTS good exceptional support.

How to Mobilize.

- 3. Reminders.
- Most generous believers are targets of several groups and needs from all areas.
- Keep appreciating and reminding them

How to Mobilize.

- 4. Other Methods.
- Sale of literature, with a commission for the TEAM. Serves dual purpose – spiritual growth for members and revenue for the team.
- Sale of stationary , t-shirts, PENS etc and even partnership with vendors during camps. Ie- if people want to sell sodas and cakes at your camp, they pay a small fee.

Your biggest Resource- MEMBERS..

- 1. Provide good servant leadership
Character is Core,
- 2.. Proper policies and Systems.
- 3. Be a strong TEAM, that is focused on the
CORE.

**I will now focus on teamwork since it binds all
together**

WHAT IS TEAMWORK





Genesis 11:

”5 But the LORD came down to see the city and the tower the people were building.

6 The LORD said, “If as one people speaking the same language they have begun to do this, then nothing they plan to do will be impossible for them.

Teamwork =Blessing forever

Psalm 133.

- **1** How good and pleasant it is when God's people live together in unity!
- **2** It is like precious oil poured on the head, running down on the beard, running down on Aaron's beard, down on the collar of his robe.
- **3** It is as if the dew of Hermon were falling on Mount Zion.
- **4.**For there the LORD bestows his blessing, even life forevermore.

TEAMWORK



Q1. What are some of the critical gaps between where we are and where we want to be in the next 3 years.



DISCUSS

TEAMWORK



Q 2. What are some of the major achievements/ strategic goals that have been elusive to your KSCF team as a result of shortcomings?



Q 3. What are some of the deliberate sacrifices/ action plans we have to make today as KSCF teams to get us where we want to be?



WHAT IS TEAMWORK

“Team work is the ability to work together towards a common vision, the ability to direct individual accomplishment towards organizational objectives. It is the fuel that allows common people to accomplish uncommon results.”

- (John C. Maxwell)

WHAT IS TEAMWORK

“A team is a group of people committed

- to a common purpose who choose to cooperate in order to achieve exceptional goals.” Pat Macmillan.
- •A team is defined as, “two or more persons who come together for a common purpose and who are mutually accountable for results.” Ken Blanchard.

Characteristics crucial to Developing Ministry Teams

1. Clear Purpose
2. Participation
3. Listening
4. Civilized Disagreement
5. Consensus Decisions

6. Open Communication
7. Clear Roles and Work Assignments
8. Shared Leadership

Characteristics crucial to Developing Ministry Teams

1. PURPOSE

What do you want to achieve. Why ?

What end result are you looking for ?

As a TEAM – Keep repeating the vision

2. PARTICIPATION

-When people participate, they own the project
or the goal of what is being done

Characteristics crucial to Developing Ministry Teams

- 3.LISTENING
- Teamwork works best when you understand each other. That only comes by listening.
- 4 . CIVILIZED DISAGREEMENT.
- To ensure, a nail holds on to wood – there is harsh resistance when nailing. Similary strong teams, face ongoing disagreement. Embrace them.

Characteristics crucial to Developing Ministry Teams

- 5. Consensus Decisions

Teamwork is about, propagating – win win situations. Have an ear of understanding.

- 6. Open Communications.

Communicate with an aim of propagating understanding.

Characteristics crucial to Developing Ministry Teams

- 7. Clear Roles and Work Assignments
- Each team member must be clear on , what they are supposed to be doing. Lack of that will result with idleness.
- 8. Shared Leadership
- Team members want to know, the task is not a one man show.

Characteristics crucial to Developing Ministry Teams

- In conclusion.
- Why should we embrace team work.
- 1. It was Christ Prayer, John 17 and we are assured – of God's eternal blessing Psalms 133.
- 2. For the student – Together we ask, are treating the student as a customer.